convergia

The PanAmerican Connectivity Company

www.convergia.io

THE CONNECTIVITY COMPANY

The Pan-American **Value-Added** Distributor of **Connectivity Solutions**

- 20+ years of experience as a Connectivity Value-Added Distributor to Canada, North America, Central and South America
- Convergia is an MVNA; we have agreements with the largest MVNOs and MNOs
- Cross-border interoperability
- 365/24/7 support by people for people
- Local Billing in local currency throughout Pan-America, as well as UK, EU, and Asia



Connectivity by Convergia

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CHANNEL PARTNER

PAN-AMERICAN Presence

ARGENTINA
Buenos Aires

BRAZIL
Porto Alegre
Sao Paulo

CANADA
Montreal
Toronto

CHILE
Santiago
de Chile

COLOMBIA
Bogota

DOMINICA REPUBLIC
Santo Domingo

ECUADOR
Guayaquil

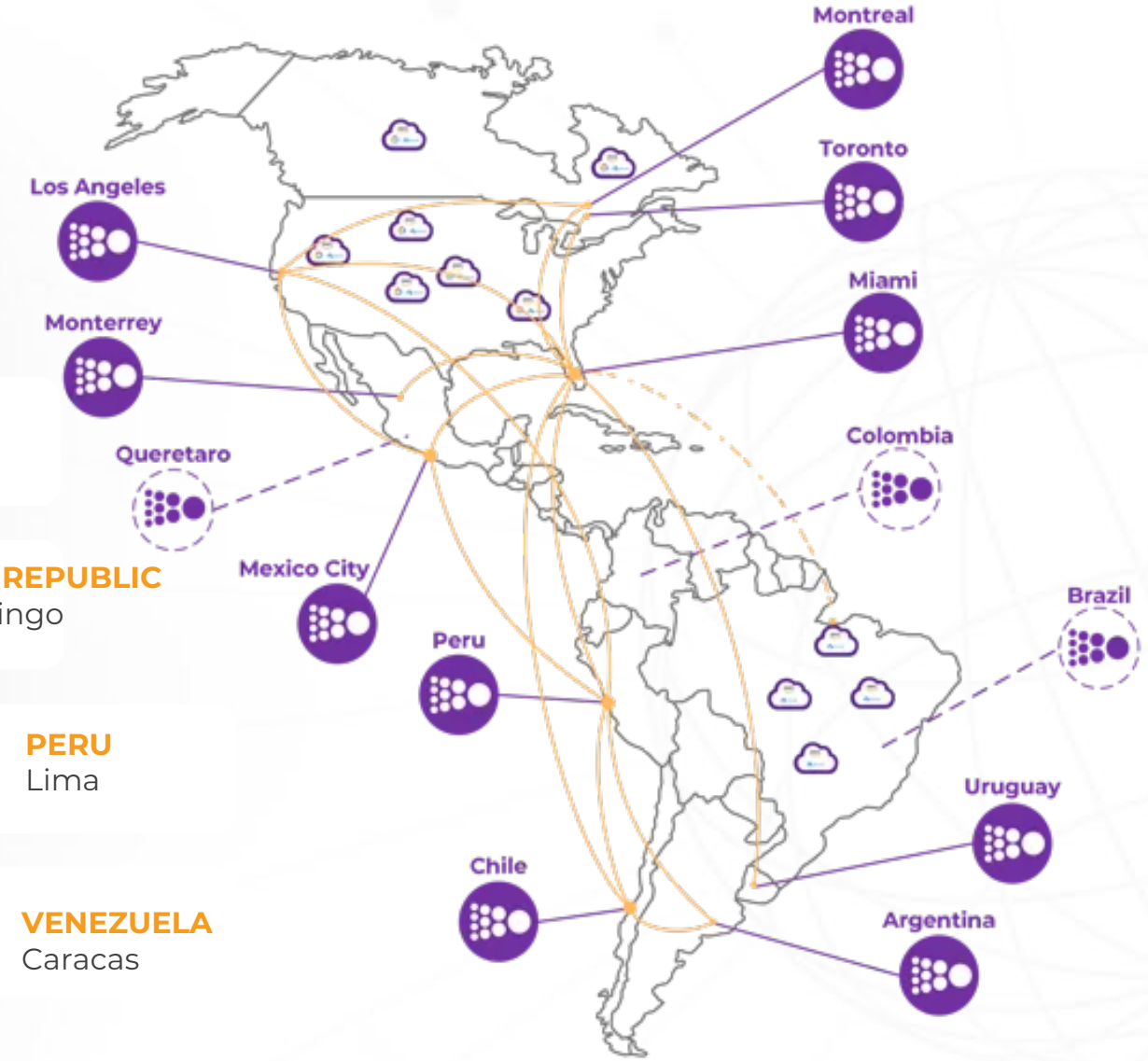
MEXICO
Guadalajara Monterrey
Mexico City Queretaro

PERU
Lima

UNITED STATES
Atlanta Dallas
Miami Los Angeles
New York Tampa

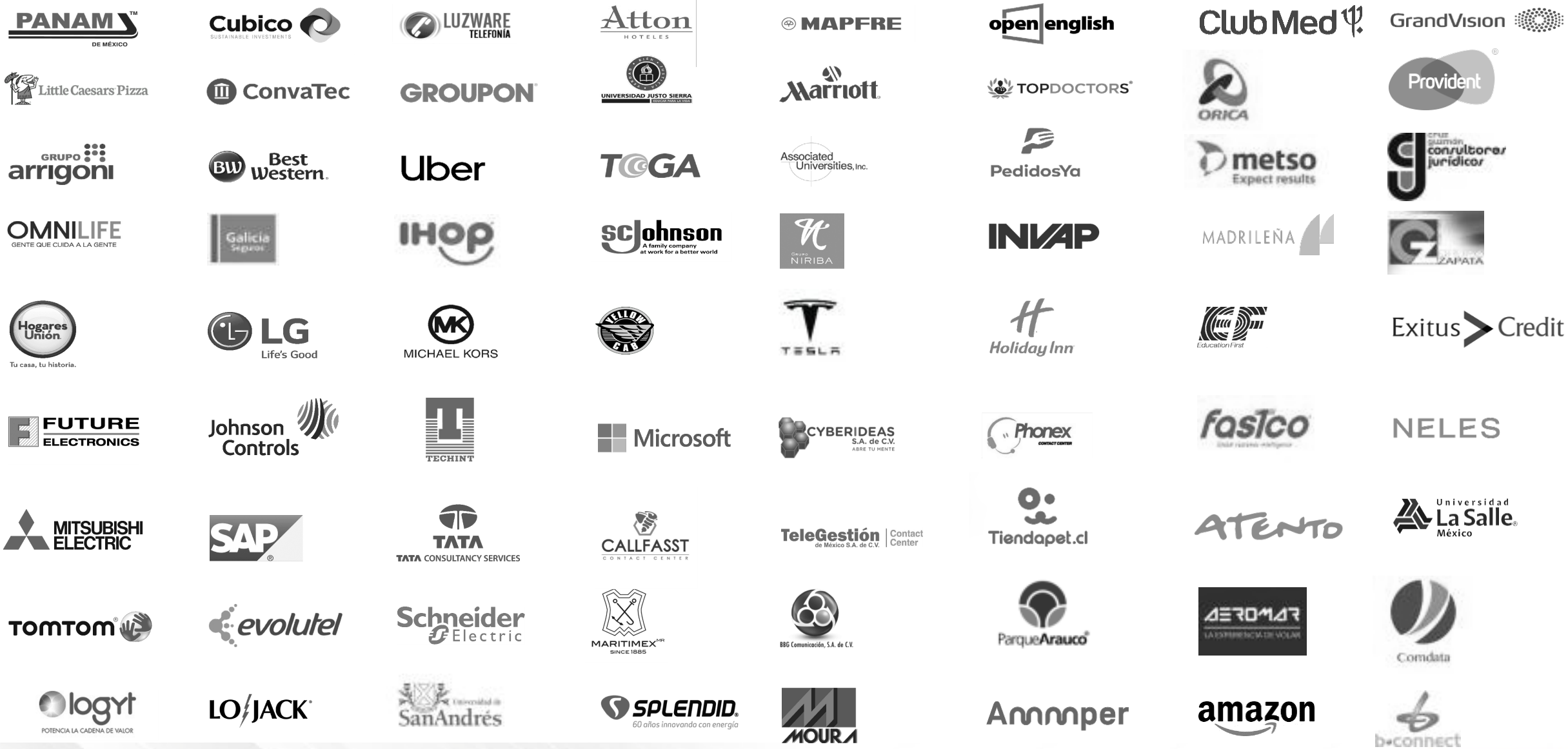
URUGUAY
Montevideo

VENEZUELA
Caracas



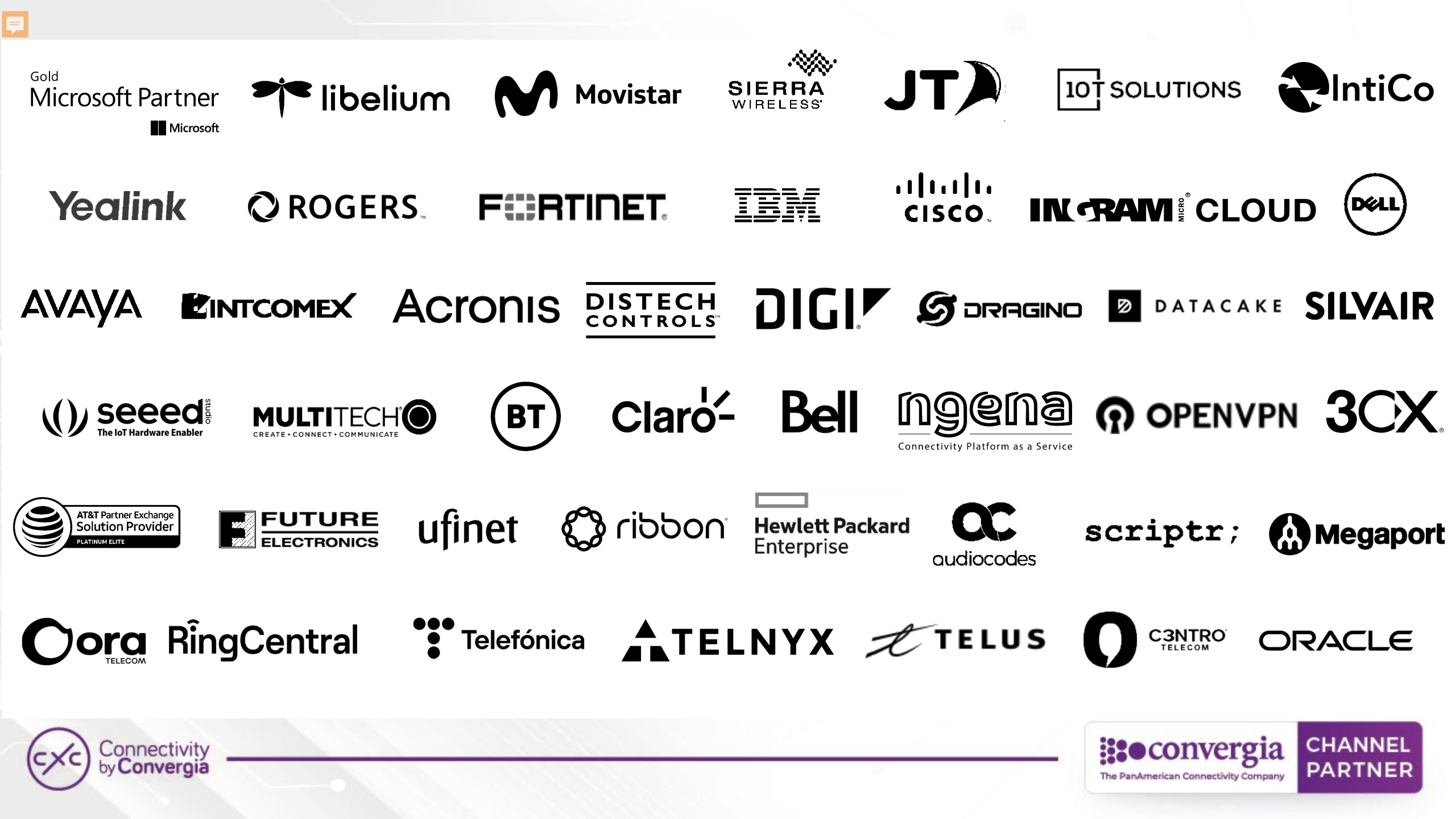
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CONNECTIVITY

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CxC Wireless

Connectivity plans built for your requirements

- Low Power, low data usage plans (NB-IoT, CATM1, LoRaWAN)
- Custom data plans from 1MB to 100's of GB per month (4G, 5G)
- High Speed plans up to 100Mbps (4G, 5G)
- Cellular Network prioritization in the event of cellular congestion

CONVERGIA IS A MOBILE VIRTUAL NETWORK **"AGGREGATOR" (MVNA)**

- Multiple Wireless Mobile Network Operators (MNO)
- Multiple Wireless Mobile Virtual Network Operators (MVNO)
- Multiple Wireless Mobile Network Wholesalers
- Multiple Wireless fixed point to point
- Multiple Wireless fixed to internet

SMALL Data Plans
For IoT Connect Products

Asset Tracking, Remote Sensors, Building Management

BIG Data Plans
For Connected Products

Security Camera, Industrial Routers, Computer Vision

BIG and FAST Data Plans
For Business Wireless Broadband

Primary and backup Dedicated Internet Circuit Cellular Routers

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Pan-American SIM Coverage Map

CxC SIM Plans custom made for any use case

- < 1MB to any GB up to TB of data usage per month
- Pooled, Pay per Use, Tiered, Prepaid, Refill, Voucher
- 4G LTE and 5G, CATM1, NB-IoT, 3G / 2G where available
- Single Carrier SIM and Multi-Carrier SIM
- IoT SIM for low data tiers
- Business Wireless Broadband SIM for high-speed high data tiers
- National and Global Roaming or Permanent Roaming



CxC Router DIGI

Through our partnership with DIGI, Convergia offers the **CxC Router DIGI**; a secure enterprise-ready device, that offers gigabit Ethernet with cellular primary or failover connectivity. Together with Convergia's CxC SIM, this solution provides a cost-effective primary or failover connection to improve your **Business Data Connectivity**, capable of 5GE LTE and LTE advance Pro Cat 18 to match your bandwidth needs and future-proof your network



Primary/Backup Connectivity

Cloud Managed Cellular Router

Installed CxC SIM Card

CxC Wireline

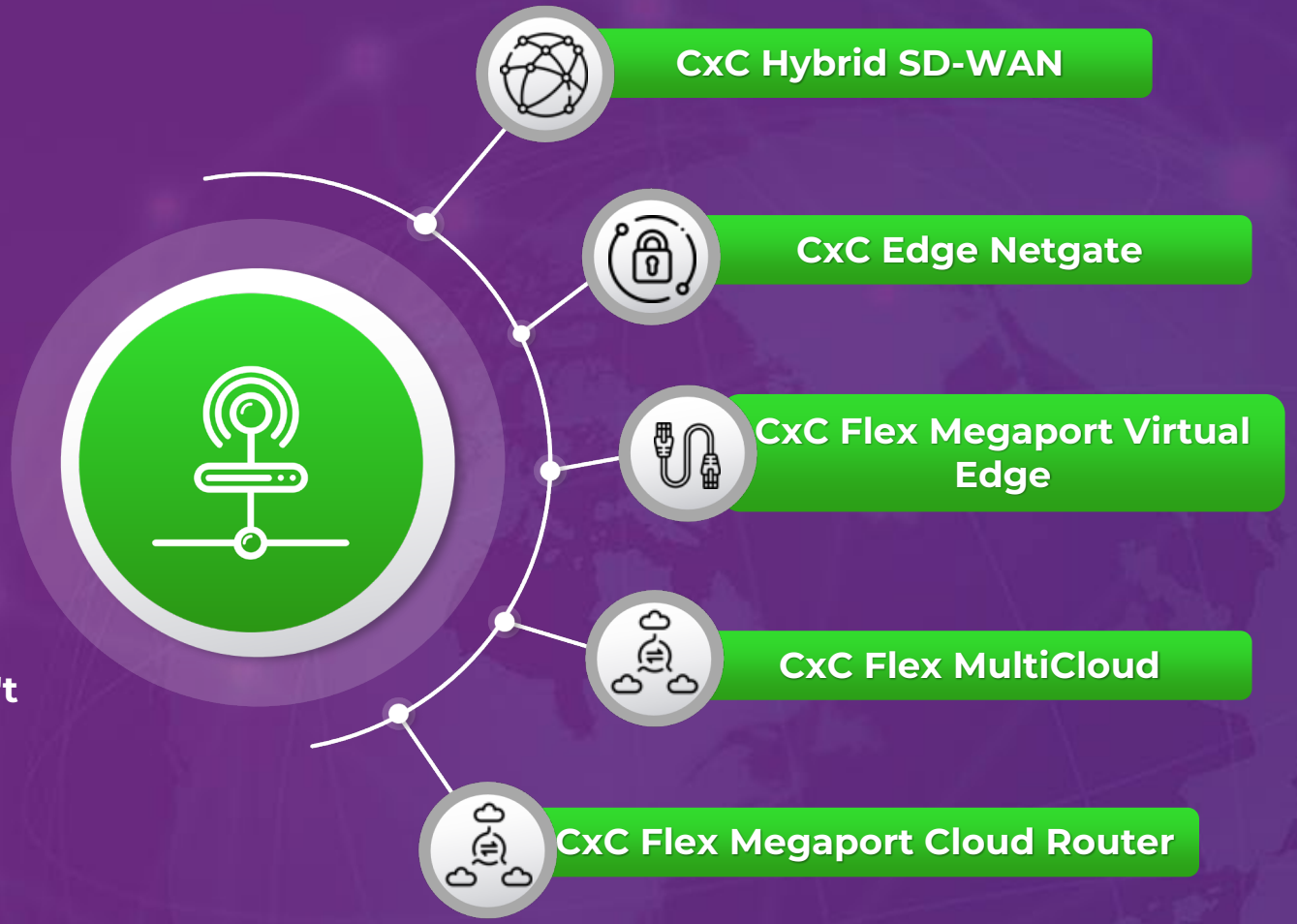
Fast, Flexible, Fortified Connectivity

CxC Wireline is a **high-speed, wireline network from your premises to anywhere** in the world over private networks or securely over the public internet

- DIA (Dedicated Internet Access)
- NNI (Network to network interface)
- MPLS (Multiprotocol label switching)
- Point to Point network
- Asymmetrical Digital Subscriber Line (ADSL)
- COAX Cable

Convergia Also offers connectivity where wireline doesn't reach

- Fixed Wireless: Satellite or Microwave
- Business Wireless Broadband SIM: High Speed, high data tiered Cellular connectivity

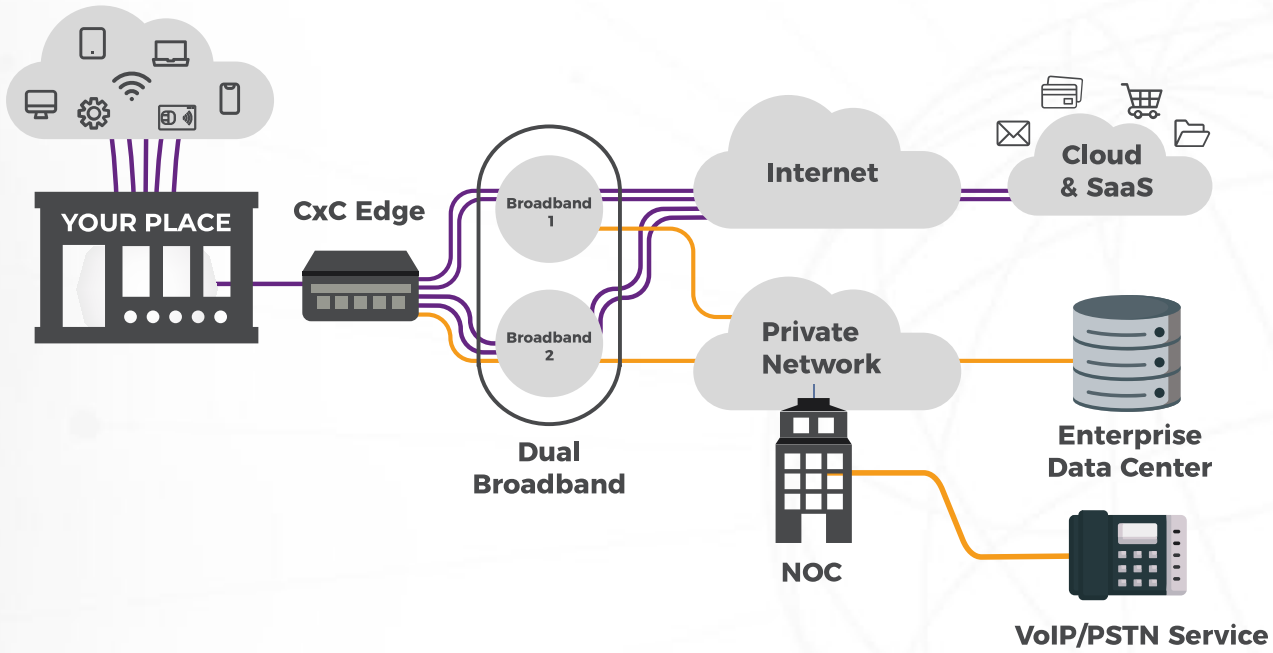


CxC Edge Netgate

- From the flexible VPN, stateful inspection firewall and the QoS traffic shaper to enhance network performance and prioritize you voice over IP and/or PoS financial above other traffic

- Utilize the integrated site to site VPN (IPsec or SSL VPN / OpenVPN) to create a secure network connection to and from your remote locations

- Limit and share available bandwidth evenly amongst visitors and utilize the category-based web filtering to filter unwanted traffic such as adult content and malicious websites



- **Retail/Food/Bank Branches**
- **Hospitality/Hotel/Entertainment Venue**
- **School/University Campus**
- **Distributed Kiosks**
- **Commercial offices**
- **Securing factory floor SCADA systems**
- **Securing Building Automation Systems**

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CxC Flex MultiCloud

Megaport FORTINET netgate

CxC Flex is an easy to **deploy service** that empowers our Pan-American customers to create flexible, fast and fortified **Megaport connections** between the **leading cloud** providers such as **Microsoft, Amazon, Google, SAP, Oracle** and last mile to your infrastructure.

Microsoft Azure SAP Google Cloud

ORACLE aws

CxC Hybrid SD-WAN

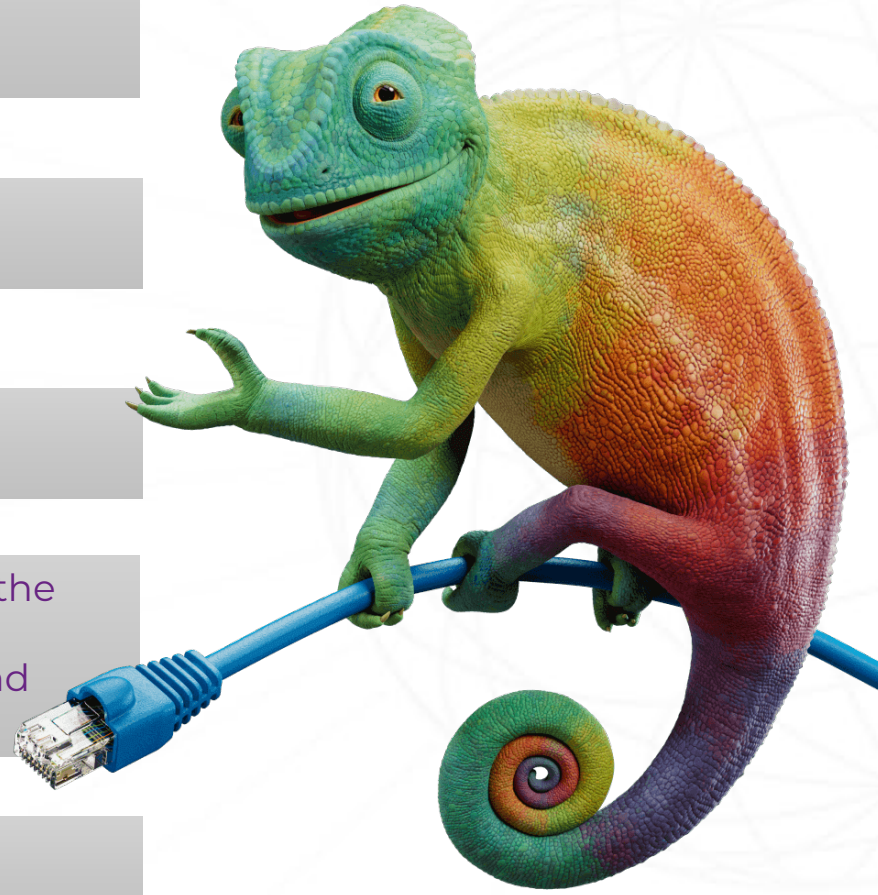
ngena Connectivity Platform as a Service

FORTINET

Cisco Meraki

Cisco viptela

PERFORMANCE	Prioritize business critical traffic Reduce latency and packet loss Improve application performance
COST	Increase bandwidth at a lower cost Lower cost of management, troubleshooting
AGILITY	Centralized Management Rapidly deploy new features and patches
CLOUD	Eliminate backhauling cloud and internet traffic to the Data Center Enable branch and remote connectivity to Cloud and SaaS apps.
SECURITY	SASE Compliance Segmented virtual WANs



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CxC Hybrid SD-WAN

ngena Connectivity Platform as a Service

FORTINET

Cisco Meraki

Cisco viptela

WIFI

Centrally managed and automated WiFi services, including location services, and captive portals

EDGE

Technology agnostic industry-leading customer device as a service, deployed automatically, financed & operated.

ACCESS

Global carrier services for internet, ethernet & roaming (LTE/5G) enabling access as a service for IT, OT and IOT

SDWAN

Pre-built flexible, high-performance transport agnostic and price optimised & fully orchestrated Network as a Service

.connect

CONNECTIVITY PLATFORM

SASE POPs

DATA

Location and usage data contextualization to deliver analytics and real-time proximity marketing services

SERVICE

Operational excellence & on-demand professional services for superior integration experience

CLOUD

On-demand hybrid and multi-cloud networking optimizes user experience for cloud-based applications

SECURITY

Integrated zero-touch network security delivered in compliance with SASE and able to provide scalable cybersecurity



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VOICE

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CxC Voice

We have all the **collaborative platforms your customers need**

SOFTSWITCH

CxC SIP Trunking helps you **save money** when making local and long-distance calls, plus it has a **robust, stable, and redundant network.** It can be integrated with various HPBX applications and platforms.

SIP TRUNKING

CxC SoftSwitch is a core software-based communications **management solution** that provides call control intelligence to establish, monitor, maintain, secure, route, terminate, dial and account for SIP Channel sessions on the **Voice over IP** (VoIP) network

3CX

Simple, affordable and flexible, CxC 3CX **eliminates the cost and management** headaches of outdated, traditional phone systems, or the limitations of a shared cloud PBX

Microsoft Teams

CxC Teams bring full voice capability into Microsoft Teams. Any company using Microsoft Teams as their **unified communications** tool can choose Convergia as their favored provider for voice

webex by CISCO

CxC Webex Calling is a **complete enterprise phone system** in the cloud, with all the benefits of a traditional office PBX phone system and **team collaboration solution** in a single package

CxC 3CX

Hosted PBX

- Voicemail
- Ring Group
- Forwarding Rules
- Digital Receptionist
- Phones
- Security

Unified Communications

- Chat
- Video
- Presence
- Web meeting

Call Center

- Call Queues
- Reports
- Call Monitoring
- SLA Alerting
- Switchboard
- Wallboard

Integrations

- CRM
- Website
- Facebook
- Office 365

SOLUTIONS

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Industry Verticals for our IoT Sensor Solutions

libelium

- ✓ Smart Cities
- ✓ Energy
- ✓ Industrial
- ✓ Agriculture & Environment
- ✓ Healthcare
- ✓ Waste Management
- ✓ Commercial
- ✓ Supply Chains
- ✓ Security

DISTECH CONTROLS™

- ✓ Industrial
- ✓ Commercial
- ✓ Hospitality
- ✓ Smart City
- ✓ Smart Buildings
- ✓ HVAC
- ✓ Lighting
- ✓ Energy
- ✓ Security

DRAGINO

- ✓ Agriculture & Environment
- ✓ Smart Cities
- ✓ Energy
- ✓ Industrial
- ✓ Healthcare
- ✓ Waste Management
- ✓ Commercial
- ✓ Supply Chains
- ✓ Security

seeed studio
The IoT Hardware Enabler

- ✓ Smart Cities
- ✓ Energy
- ✓ Industrial
- ✓ Healthcare
- ✓ Agriculture & Environment
- ✓ Waste Management
- ✓ Commercial
- ✓ Supply Chains
- ✓ Security

SILVAIR

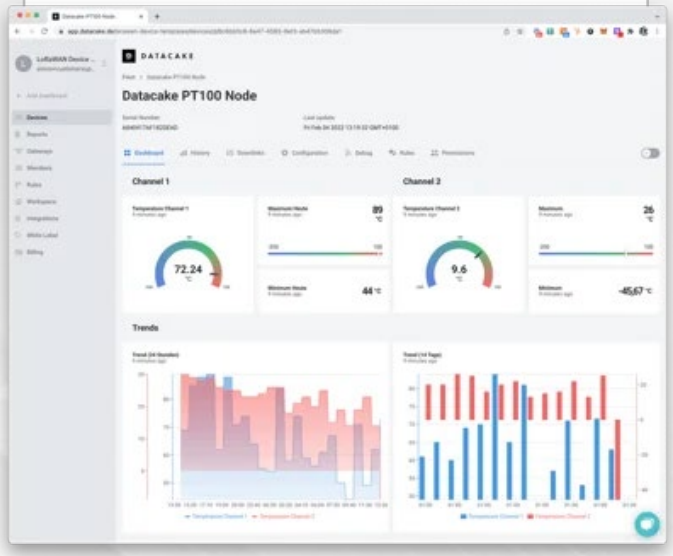
- ✓ Industrial
- ✓ Commercial
- ✓ Hospitality
- ✓ Smart City
- ✓ Smart Buildings
- ✓ HVAC
- ✓ Lighting
- ✓ Energy
- ✓ Security

CxC APP FACTORY PROVIDES A CHOICE OF CONNECTED PRODUCT CLOUD PLATFORMS FOR INDUSTRIAL & ENTERPRISE IoT
ENABLING DIGITAL TRANSFORMATION QUICKLY, COST EFFECTIVELY, AND AT SCALE

DATACAKE

Data Cake Low-Code IoT Platform

Deploy IoT applications in minutes on the Datacake low code platform without programming



scriptr;

Rapid Application Development (RAD) IoT Platform

Build custom IoT applications with web based RAD in Javascript



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Use Cases



Telematics & Transport

- Automotive OEM
- Vehicle Tracking
- Container Tracking
- Ship Tracking
- Fleet Management
- OBD
- DVR
- Insurance Box



Security

- Alarm
- CameraVideo Surveillance
- Intrusion Detection
- Smoke Detector
- Asset Protecion



Industry

- Industrial PDA
- Rugged Tablet PC
- Flow Meter
- UAV
- Robot
- Pipeline Management
- Refrigerator
- Industrial Control
- Industrial Monitoring



Energy

- Electricity Meter
- Gas Meter
- Water Meter
- Heat Meter
- Smart Grid
- Wind Turbine
- Solar Panel
- Charging Pile



Smart City

- Street Lighting
- Sharing Economy
- Traffic Light
- Elevator
- Digital Signage
- Advertisement Display
- LED Lighting
- Garbage Bin Monitoring
- Parking



Life & Healthcare

- Personal Tracker
- Glucometer
- Pet Tracker
- Wearable
- Elderly Monotoring
- Remote Medical Equipment
- Household Appliance
- Blood Pressure Monitor
- Gambling Machine



Payment

- Wireless POS
- Cash Register
- ATM
- Vending Machine
- Top-up Machine



Agriculture & Environment

- Trail Camera
- Food Traceability
- Farm Machinery
- Irrigation
- Meteorological Station
- Wildlife Tracking
- Environment Monitoring
- Pollution Monitoring

Top 5 Things that Truly Makes Convergia Different than our Distinguished Competition

1. Convergia is an MVNA; we have agreements with the largest MVNOs and MNOs
2. Cross border interoperability with multi-lingual capabilities (English, Spanish, French and Portuguese)
3. 365/24/7 support by people for people
4. Local Billing in local currency throughout Pan-America, as well as UK, EU and Asia
5. PSTN Connectivity and Direct Routing throughout North, Central and South America

Top 5 Services we Dominate In

1. Wireless
2. Wireline
3. Voice
4. Cloud
5. SD-WAN

Top Customer Types that Choose Convergia

1. Multi-National
2. Enterprise
3. Mid-tier

THANK YOU

Greg Bass- Senior Commercial Director
greg.bass@convergia.io

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Connectivity

Anything on the network
PAN/LAN/WAN

CxC Wireless

- CxC SIM Business Wireless Broadband
- CxC SIM IoT
- CxC Router- DIGI
- CxC Open VPN Cloud
- CxC Full-Service Monitoring and Management

CxC Wireline

- CxC Edge Netgate
- CxC Flex Multicloud
- CxC Flex Megaport Cloud Router
- CxC Flex Megaport Virtual Edge
- CxC Hybrid SD-WAN
- CxC Secure SD-WAN

Voice

Anything with Voice
Unified Communication

CxC Voice

- CxC 3CX
- CxC 3CX Fax over IP
- CxC Cloud Fax with Ring Central
- CxC IP Phones
- CxC SIP Trunking
- CxC SoftSwitch
- CxC SMS
- CxC Teams
- CxC Webex

Solutions

Anything that solves a
Market Requirement

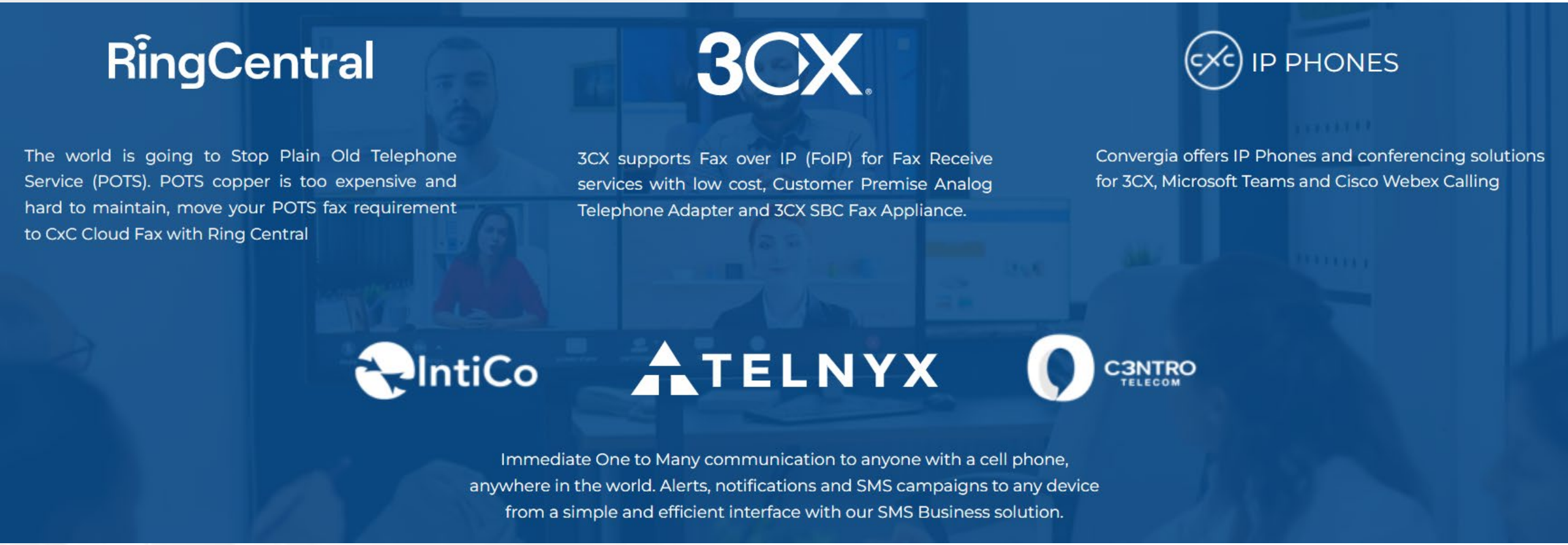
CxC Cloud Solutions

- CxC Cloud
- CxC Colo Cloud
- CxC Microsoft 365 Backup
- CxC Professional Service Partners

CxC IoT Solutions

- CxC App Factory
- CxC Smart Asset
- CxC Smart Agriculture
- CxC Smart Building
- CxC Market Partner Market Place
- CxC Smart Lighting
- CxC Smart Environment
- CxC Smart Water

CxC Voice



RingCentral

The world is going to Stop Plain Old Telephone Service (POTS). POTS copper is too expensive and hard to maintain, move your POTS fax requirement to CxC Cloud Fax with Ring Central

3CX

3CX supports Fax over IP (FoIP) for Fax Receive services with low cost, Customer Premise Analog Telephone Adapter and 3CX SBC Fax Appliance.

IP PHONES

Convergia offers IP Phones and conferencing solutions for 3CX, Microsoft Teams and Cisco Webex Calling

IntiCo

TELNYX

C3NTRO TELECOM

Immediate One to Many communication to anyone with a cell phone, anywhere in the world. Alerts, notifications and SMS campaigns to any device from a simple and efficient interface with our SMS Business solution.

Offer both Convergia Products and Your Products to your Channel and Customers with your own branded web Marketplace

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Convergia Solutions

CxC Connectivity
- Cellular
- CxC SIM BWB
- CxC SIM IoT

CxC Solutions
- CxC Smart Agriculture
- CxC Smart Water
- CxC Smart Environment
- CxC Smart Asset

CxC App Factory
- Custom CxC Smart Apps

Domain Experts

Market Partner

Market Partner Solutions

Product List

Market Partner Market Place



Master/Agent → Channel → Customer

Channel → Customer

Customer

Market Partner Brand

Mix of Convergia Solutions and Market Partner Solutions



Search
Request a Quote
Request to Become an agent (optional)

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